

Atlantic City



CAESARS PALACE

2100 Pacific Ave., Atlantic City, NJ 08401
www.caesars.com

May 5-7

Seaview Resort Golf Tournament and
Guest Tours begin **Saturday May 4!**

Register NOW at: www.aiwdconvention.com
Registration Deadline: April 15, 2024

VENDORS

Registration info

CATEGORIES	EARLY (by 3/01)	LATE (after 3/01)
Member/Vendor Full Registration - Early	\$700 pp	\$895 pp
Guest/Spouse	\$400 pp	\$400
Vendor Booth: 8 x 10	\$1200 ea	\$1300
6' Table Tops (limited avails)	\$795 ea	\$895

Plus processing fees

A FULL REGISTRATION at \$700+ is intended for attendees participating in all daily, business-related functions of the convention and includes all group meals, breaks and receptions. A **“Spouse/Guest” registration** is a reduced fee as it does not include any group meals but does include all evening receptions and the option to enjoy our golf tournament and/or any of the group tours we have planned. If you wish for your guest or spouse to join you for all breakfasts and lunches, you must register them as a full registrant at the higher fee.

We suggest that all full registrants share this booklet with their Guest so they may choose to select their off-site activities in advance. Last-minute requests to “hop on” a tour are not prohibited but cannot be guaranteed.

WHEN REGISTERING A GUEST:

- Please do not select your spouse/guest’s activities under your own registration. During your registration, there will be an option to add your guest, along with the off-site activity they wish to participate in.
- Do not list your own email and phone number under your guest’s registration. Accurate contact info for the tour participant is critical so that we may communicate with them personally regarding their activity.

REFUND POLICY

	Deadline			Deadline	
Vendor Booth	by: April 1	Full Refund		Golf Tournament	by: April 6
	April 2+	No Refund			April 7-14
Registration Fee	by: April 1	Full Refund			April 15+
	March 7-14	50%		Guest Tours	By: April 14
	April 15+	No Refund			April 15+

*Processing Fees paid during registration are Non-Refundable.

OUR HOST HOTEL: Caesar's Palace

AIWD Room Block Rates	Per night
Run of House/ King or Queen Double	
Sun-Midweek	\$109.00
Fri-Sat	\$159.00

NOTE: When booking your hotel reservation, do not call the hotel directly. Use only the reservation link displayed on AIWD registration sites.



2024 GOLF TOURNAMENT



GETTING DOWN TO BUSINESS

AIWD Members' schedule begins on **Sunday morning, May 5**. Members will attend numerous Vendor presentations, including all annual Primary Vendor presentations and Potential New Vendor presentations from suppliers that wish to become an approved vendor of our group. After lunch, Members will participate in multiple Vendor-sponsored breakout sessions.

While members are meeting on Sunday, Vendors will be setting up their booths in the Exhibit Hall for the show that begins Monday, May 6. The Welcome Reception Sunday evening will officially kick off the start of our non-stop, 2-day, Member-Vendor interaction that includes Speed Networking, contact booth time, speakers and receptions.

PRIMARY VENDOR

All Current Primary Vendors, as well as vendors that wish to compete for the title of "Primary Vendor" in a specific category, will make a 10-minute presentation to the membership on **Sunday May 5**. Primary Voting Ballots will be collected by the staff after our roundtables on Tuesday May 7 and winners will be announced the following week. **Only Members in attendance are allowed to cast a vote for Primary Vendor.** We will post a list of all vendors competing for this position on the member portal of our website.

3-Yr Term: July 1, 2024 – June 30, 2027

PRIMARY VENDOR CATEGORY	INCUMBENT
Abrasives	Norton
Apparatus	Uniweld
Safety	None

NEW/APPROVED VENDORS

Vendors interested in making a presentation to become a permanent, new vendor of the AIWD will also make their 10-minute presentation to the membership on the morning of **Sunday May 5**. Ballots may be completed and turned in to one of our uniformed staffers by 10:00am Tuesday May 7. Results of the Potential Vendor Vote will be announced approximately one week after close of convention.

BREAKOUT SESSIONS

There will be a total of 21 time blocks available for vendors that wish to host a private breakout session, also taking place Sunday May 5 between 1:20p – 4:20. Members will be able to register for breakout sessions in the weeks prior to the show. Vendors are welcomed to bring handouts or giveaways and will be provided a podium, laptop and projection screen for your private presentation.

VENDORS OF THE YEAR

We will be sending all AIWD members (present or not) a ballot via email prior to the convention to complete and return to us for Vendors of the Year. Members are asked to cast two votes, one for Primary Vendor and one for Approved. Ballots will be counted prior to convention and the winners will be announced during our opening session on Monday morning, May 6.

MEMBER-VENDOR SPEED "NETWORKING"

Our "Speed Networking" event, scheduled for **Monday May 6**, is a series of 15-minute meetings between vendors and potential NEW customers. Open Contact booth time will commence at approximately 2pm that afternoon. This schedule has proven to be the best way to get the most bang out of your member interaction opportunities. You will be able to select your own distributor appointments on our AIWD portal and print your schedules. Members will be provided their meeting schedule prior to the show.

Annual Convention Attendance Policy

- *Although we encourage all AIWD Members to attend every year, Members are only required to attend at least one convention every two years. There will be show specials offered by many of your AIWD suppliers that will only be valid at the show. If the business owner cannot attend, we strongly recommend that an authorized purchasing agent be sent in his/her place.*
- *All Official AIWD Vendors are required to attend every annual convention.*

LOCATION & TRANSPORTATION

PLANE, TRAIN & AUTOMOBILE! If you live in the Northeast, then you are used to the amazing transit system available up and down the East Coast. Many of our guests will be driving into Atlantic City, while others are very used to using the rail system to easily travel from one city to another, including transportation into Atlantic City.

For the rest of us, we recommend flying either directly into Atlantic City (ACY) or into Philadelphia International Airport (PHL), which is approximately one hour away from Atlantic City.

TRANSPORTATION TO HOTEL: The price for ride-share such as Uber is approximately \$100 each way for a regular Sedan. Upgrades such as SUV for additional luggage will be higher. We also recommend if you are traveling with a group that you consider pre-booking your transportation to/from the hotel with a shuttle service. There are many options in this area and prices are very competitive.

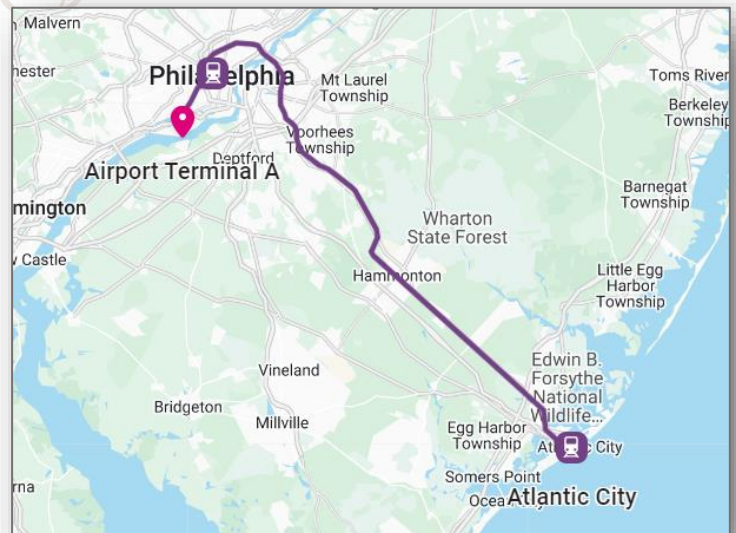
PARKING: If you plan to drive, you may either self-park or use the hotel's Valet services. Your daily resort fee of \$5.00 also provides each guest with a \$5.00 parking voucher to use toward self-parking.

Forecast for The Show

The average daily temperature for Atlantic City during convention week:

Breezy, High 66° / Low 55°

Note: Our Welcome Reception on 5/5 will be on the rooftop around the pool, so we recommend you bring a sweater or light jacket.



Monday
May 6

Actor
Comedian



JEFF ALLEN

As seen on:

DRYBAR Comedy

Dennis Miller Show

Comedy Central

VH1

Huckabee

Netflix

Amazon

HBO

Showtime

Grand Ole Opry

One of the funniest, most inspirational, clean comedians in America today!



8:15 am
OPENING SESSION
Circus Maximus
Theatre

ALL
Attendees